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GRANGE MUTUAL INSURANCE COMPANY SELECTS MIMOSA NEARPOINT TO ASSURE CONTINUOUS ACCESS TO CRITICAL BUSINESS RECORDS

Mimosa NearPoint Will Manage Grange's Email Information Growth

Santa Clara, Calif. – May 2, 2006– Mimosa Systems™, Inc., a leader in unified information management solutions, today announced that Grange Mutual Insurance Company, a leading Property Casualty insurance company in the Mid-West, will deploy Mimosa NearPoint™ for Microsoft® Exchange to handle its rapidly expanding email information management requirements. Mimosa NearPoint offers Grange Mutual Insurance Company the combined ability to solve critical email issues involving litigation support while also managing the exploding storage growth brought about by greater reliance on email. NearPoint was selected over competitive offerings because it answered both business process needs and cost reduction directives.

Grange Mutual Insurance Company consists of over 1,500 independent agent partners within its network, and 1,650 employees working across eight states in 23 branch offices. As a property and casualty insurance company, Grange is faced with the critical need to control both retention of email information as well as assure fast and complete discovery of all the data to support legal and regulatory requests. At the same time, email volume and message size has skyrocketed, resulting in equally serious storage issues.

"New directives mandating that all email data be readily accessible by IT and General Counsel means that we can no longer use Personal Store (PST) files to contain our rapid storage growth, as .PST's are beyond our immediate control," explains Tim Raab, Manager, Open Systems Solutions, Grange Mutual Insurance Company. "NearPoint was the only solution that assured full access to all email information on a continuous basis while reducing Exchange storage. The fact that NearPoint does not require Journaling means we capture email information with full fidelity with no impact on the production Exchange servers."

Raab and his team of Austin Chen, E-Mail Administrator, and Jim O'Conner, Enterprise Architect, selected Mimosa NearPoint based on several key features:

- **eDiscovery Support:** NearPoint streamlines legal discovery requests, allowing internal and external resources to search and consolidate results across mailboxes, with access to messages, calendar items, tasks, and contacts. NearPoint also allows rolling back to a specific point in time, supporting even the most complex legal search.
- **Email Search for End Users:** Users quickly locate archived email data using simple key-word searches, right from Outlook.
- **Flexible Retention Policy:** NearPoint's powerful retention and disposition options allow the Administrator to customize policies for individual internal users, and adjust policies to meet shifting governmental regulations.
- **Reduce Storage and Eliminate .PST files:** NearPoint's capability for mailbox extension removes large attachments from the Exchange server, immediately reducing Grange's storage demands and eliminating the need for PST files.

"Mimosa was right there as the number one choice to meet our business, cost, and technology needs. We looked at many vendors and felt that Mimosa provided the best solution to meet our 'here-and-now' needs, while allowing us to attack and conquer what was coming in the future," Raab concludes.

About Mimosa NearPoint

Mimosa NearPoint addresses critical customer requirements around e-mail recovery, storage optimization, legal discovery and regulatory compliance. A comprehensive solution for e-mail information management, Mimosa NearPoint provides immediate mailbox and message recovery, disaster recovery, e-mail archiving and self-service search and access in one solution. By leveraging cost-effective storage, NearPoint also optimizes e-mail storage and reduces overall infrastructure costs.

About Grange Mutual Insurance Company

The Grange Insurance Family of Companies is located in Columbus, Ohio and serves seven states, including Ohio, Georgia, Illinois, Indiana, Kentucky, Michigan and Tennessee. They are affiliated with Integrity Mutual Insurance in Appleton, Wisconsin extending their reach to customers in Iowa, Minnesota and Wisconsin. Grange is on the leading edge of technology in the insurance industry. They are dedicated to the "Ease of Doing Business" by providing smart technology solutions.

About Mimosa

Mimosa Systems, Inc. delivers next-generation information management solutions for information immediacy, discovery and continuity. Mimosa NearPoint™ for Microsoft® Exchange Server is the industry's most comprehensive information management software solution for Microsoft Exchange, unifying email archiving, recovery and storage optimization. NearPoint assures e-mail continuity and regulatory compliance, while leveraging cost-effective disk technologies to optimize e-mail storage growth. Mimosa is a Microsoft Gold Certified Partner recognized for its competencies in Networking Infrastructure Solutions and ISV Software Solutions. Mimosa is a privately held company whose investors include August Capital, Clearstone Venture Partners, Dot Edu Ventures and JAFCO Ventures. Mimosa was founded in 2003 and is based in Santa Clara, California and Pune, India. For more information see www.MimosaSystems.com.

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