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LIVEOFFICE AND MIMOSA FORGE FIRST PARTNERSHIP TO PROVIDE INTEGRATED ON-PREMISE AND CLOUD-BASED EMAIL ARCHIVE

Industry Leaders Deliver Predictable Storage Costs and Expedited eDiscovery

TORRANCE, Calif. & SANTA CLARA, Calif., June 23, 2009 — [LiveOffice](#), the leading provider of [software-as-a-service](#) (SaaS) [email archiving](#), [email hosting](#) and [email continuity](#) solutions, and [Mimosa Systems](#), the leader in next-generation [email](#), [file](#) and [SharePoint](#) archiving solutions, today announced beta availability of LiveOffice [CloudMerge](#) for Mimosa [NearPoint](#)[™], a software application that seamlessly connects Mimosa's on-premise archive to LiveOffice's cloud-based archive. The joint offering leverages the best of both infrastructures to deliver cost-effective, long-term storage and expedited external eDiscovery for on-premise Microsoft Exchange Server environments.

"We have been a longtime client of the [Mimosa NearPoint solution](#). Until now, we have used Mimosa's archiving solution to cull emails for discovery and then exported those messages to physical media for our citizens to review for FOIA requests," said Santhosh Samuel of [Palm Beach County, Florida](#). "With LiveOffice CloudMerge for Mimosa NearPoint, we are able to give cloud-based review to our attorneys, partners and citizens in a 'neutral' environment, while reducing the cost and time involved in processing eDiscovery and FOIA requests."

"Organizations should not be deciding whether or not to archive email – they should be determining how," said Brian Babineau, senior analyst with Enterprise Strategy Group. "Previously, customers had to choose between an on-premise or software-as-a-service implementation model. Mimosa and LiveOffice's partnership makes the 'how' decision much easier, enabling organizations to experience the best of both worlds by supplementing long-term storage and offline access with a cost-effective cloud option that translates into predictable, fixed storage costs and more efficient eDiscovery review. This hybrid approach delivers tremendous value to organizations faced with uncertain storage costs and complex eDiscovery and FOIA requests."

Available today, the beta version of LiveOffice CloudMerge for Mimosa NearPoint delivers two key benefits to joint customers:

- **Unlimited Tiered Storage Option (UTSO):** With UTSO, enterprises can implement a tiered storage archive, where recent data is kept in local storage with NearPoint, while older content is moved to LiveOffice using the CloudMerge tool and stored at a low, fixed monthly price. Moving data transparently to the cloud means content, regardless of size, can be stored infinitely with no ongoing management required. With this model, storage costs remain fixed, providing IT managers, CIOs and CFOs with the added benefit of expense predictability.



- **Expedite External eDiscovery Review:** The solution can be configured to seamlessly push select, on-premise content to LiveOffice to support eDiscovery and Freedom of Information Act (FOIA) requests. This transparent movement of data via the LiveOffice CloudMerge tool provides a secure “neutral” zone where custodians, legal counsel, case assessment managers, citizens and partners can easily review messages online, eliminating the need for manual processing and export to physical media. CloudMerge for NearPoint enables enterprises to fully satisfy legal and operational demands, resulting in greater compliance and organizational efficiencies.

CloudMerge for Mimosa NearPoint provides companies with the ultimate flexibility by satisfying both short and long-term retention policies and helping to ease the data storage debate within organizations. Mimosa clients benefit from the ability to easily send as much or as little of their archived data as they like to the cloud. In addition, it eases the burden on internal IT resources by providing network administrators with a way to make permitted data easily accessible to end users or external third parties. The CloudMerge application also means that LiveOffice clients can benefit from meeting granular, folder-based retention policies that require storing certain data on-premise, while still achieving cost efficiencies by storing some data in the cloud. Plus, the Mimosa NearPoint solution enables LiveOffice users to perform more forensic searches of their on-premise Exchange Server.

Pricing & Availability

The beta version of LiveOffice CloudMerge for Mimosa NearPoint is available beginning today. Please contact LiveOffice or Mimosa Systems for pricing information.

About LiveOffice

LiveOffice is the leading provider of software-as-a-service email archiving solutions, with more than 8,500 clients and a 99-percent client-retention rate. Founded in 1998 and backed by leading private-equity firm Summit Partners, the company has more than 100 employees with deep experience in messaging, including executives and board members from Symantec, Microsoft, FrontBridge and Postini. For more information, call 800.374.2032 or visit www.liveoffice.com. Visit the LiveOffice Blog at <http://blog.liveoffice.com> or follow us on Twitter at www.twitter.com/liveoffice.

About Mimosa NearPoint

Mimosa NearPoint addresses critical customer requirements around archiving, eDiscovery, regulatory compliance, business continuity, and storage optimization in a unified solution. Mimosa NearPoint proactively captures email, files, SharePoint content and instant messages; and provides legal search workflow, employee supervision, immediate mailbox and message recovery, disaster recovery, and self-service search and access in one solution. By leveraging cost-effective storage and advanced classification rules, NearPoint also optimizes content storage and reduces overall infrastructure costs.

About Mimosa

Mimosa Systems, Inc. delivers next-generation email, file and SharePoint archiving solutions for information immediacy, discovery, and continuity. Mimosa NearPoint is the industry’s most comprehensive unstructured information management software solution for email, files, collaboration systems and instant messages, enabling archiving, eDiscovery, storage management, and recovery in a unified solution. Mimosa is a Microsoft



Gold Certified Partner, recognized for its competencies in networking infrastructure solutions, ISV/software solutions, and advanced infrastructure solutions. Mimosa was founded in 2003 and is based in Santa Clara, California, with offices in Canada, France, Germany, the United Kingdom, Japan, China, Australia, and India. For more information, visit <http://www.mimosasystems.com>.

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