



**For Immediate  
Release**

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**LAN ASSOCIATES BECOMES AUTHORIZED RESELLER FOR NEXT-GENERATION MIMOSA  
SYSTEMS EMAIL ARCHIVING SOLUTIONS**

*Mimosa NearPoint Addresses Critical Customer Requirements around Email Archiving and eDiscovery*

**New York and Santa Clara, Calif. – April 10, 2007** – LAN Associates, a leading provider of IT solutions and support to New York, Florida and Washington, D.C. legal firms, government organizations and other businesses; and Mimosa Systems™, a leader in Live Content Archiving solutions, today announced that LAN Associates has become an authorized partner in the Mimosa Partner Advantage Program. As an authorized Mimosa reseller, LAN Associates will deliver the Mimosa NearPoint Microsoft® Exchange Server, next-generation email archiving solution to its clients.

“Email archiving and eDiscovery are critical requirements for legal firms, government organizations and corporate IT departments alike,” said Michael Goldstein, vice president of marketing, LAN Associates. “As a member of the Mimosa Partner Advantage program we are able to protect our customers’ email assets, while providing comprehensive support for compliance and legal discovery needs. Mimosa NearPoint is a necessary addition to every organization’s email management and disaster recovery plan.”

“LAN Associates understands the needs of our clients to manage the explosive growth of email and their increasing need to comply with governance and compliance policies and regulations,” said Gerry Callanan, director of channel sales, Mimosa Systems. “LAN Associates has demonstrated the ability to design, implement and support complete solutions with Mimosa NearPoint for comprehensive email data archiving, discovery and data protection.”

Designed to help drive revenue quickly in a high-demand market, the Mimosa Partner Advantage Program offers three tiers of participation – Referral, Gold and Platinum – for value-added resellers, consulting services partners and systems integrators. Mimosa channel partners provide services and solutions for helping clients establish policies for retention and disposition of email, support legal discovery requests, help with Exchange migrations, implement disaster recovery strategies, as well as integrate storage with archiving software into a comprehensive solution.

**About Mimosa NearPoint**

Mimosa NearPoint addresses critical customer requirements around email information archiving, eDiscovery, regulatory compliance, business continuity and storage optimization. Mimosa NearPoint provides immediate mailbox and message recovery, disaster recovery, email archiving, and self-service search and access in one solution. By leveraging cost-effective storage, NearPoint also optimizes e-mail storage and reduces overall infrastructure costs.

**About LAN Associates**

Since 1986 LAN Associates has delivered high-value IT solutions to New York, Florida and Washington, D.C. legal firms and other businesses. Professional, timely service and excellence in design and delivery of highly reliable networking solutions have distinguished LAN Associates as a leader in our industry. Learn more about us at [www.lanassociates.com](http://www.lanassociates.com).

### **About Mimosa**

Mimosa Systems, Inc. delivers next-generation information management solutions for information immediacy, discovery and continuity. Mimosa NearPoint™ for Microsoft® Exchange Server is the industry's most comprehensive information management software solution for Microsoft Exchange, unifying email archiving, recovery and storage optimization. NearPoint assures email continuity and regulatory compliance, while leveraging cost-effective disk technologies to optimize email storage growth. Mimosa is a Microsoft Gold Certified Partner recognized for its competencies in Networking Infrastructure Solutions, ISV Software Solutions, and Information Worker. Mimosa is a privately held company whose investors include August Capital, Clearstone Venture Partners, Dot Edu Ventures, JAFCO Ventures and Mayfield Fund. Mimosa was founded in 2003 and is based in Santa Clara, California and Pune, India. For more information see [www.MimosaSystems.com](http://www.MimosaSystems.com).

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