

**FOR IMMEDIATE RELEASE**



**Media Contact:**  
Sabrina Sanchez  
Ventana Public Relations  
(925) 875-1968  
[sabrina.sanchez@ventanapr.com](mailto:sabrina.sanchez@ventanapr.com)

## **MIMOSA SYSTEMS AND NEXSAN PARTNER TO DELIVER TURNKEY INFORMATION ARCHIVING FOR EDISCOVERY, DISASTER RECOVERY, AND STORAGE OPTIMIZATION**

***Partnership Combines Mimosa's Powerful NearPoint Content Archiving Solution with Nexsan's Assureon Intelligent, Energy-Efficient, Long-Term Disk Storage***

**SANTA CLARA, Calif. — April 8, 2008** — Mimosa Systems, the leader in live content archiving solutions, and Nexsan Technologies, a leading provider of energy-efficient, long-term disk storage, have partnered to provide an integrated, cost-effective solution featuring next-generation, single-instance information storage with integrity checking and full audit logging. The partnership will focus on delivering advanced archiving solutions that will enable organizations to create and enforce retention and disposition policies to content such as email, instant messaging, and files while providing a free text search index for content related to legal, regulatory, or compliance issues.

Meeting compliance and litigation requirements is an overwhelming challenge for companies that create and manage large volumes of electronically stored information (ESI). All too often, ESI is stored on multiple media across an organization, with oceans of data stored on non-secured, difficult-to-search backup tapes. This situation puts the organization at risk and creates countless management headaches. As compliance regulations continue to grow in volume and complexity, organizations around the world need solutions that help them centralize retention policies while providing fast, secure and cost-effective eDiscovery throughout the information lifecycle. In fact, Forrester Research predicts that eDiscovery spending "will grow to more than \$4.8 billion by 2011 as enterprises continue to prepare for electronic discovery."

Together, Mimosa Systems and Nexsan are bringing to market the industry's most comprehensive archiving and storage solutions for retention management and eDiscovery in a cost-effective, intelligent, disk-based system. Mimosa and Nexsan plan to target the specific eDiscovery challenges faced by companies that create and manage ESI to meet legal obligations. Nexsan's Assureon® disk-based archiving solution offers WORM (write once, read many) functionality, which ensures that stored information cannot be inadvertently or purposely altered—a critical component of compliance policy.

Mimosa™ NearPoint™ for Microsoft® Exchange Server addresses critical customer requirements for email information archiving, eDiscovery, regulatory compliance, business continuity, and storage optimization. Mimosa NearPoint provides legal search workflow, immediate mailbox and message recovery, disaster recovery, email archiving, and self-service search and access in one solution.

Nexsan's Assureon secure storage architecture delivers a comprehensive array of intelligent features including constant monitoring of file integrity, lifecycle management, file authentication, missing file alerts, and support for remote replication, along with optional file-level encryption. The Nexsan solution provides secure protection and immediate access to archived content at a fraction of the cost of comparable legacy solutions.

"Partnering with Nexsan will provide our customers with intelligent, secure, cost-effective information storage solutions. NearPoint™ has been integrated with Nexsan technology to archive email, IM and file system content to Assureon devices enforcing retention policies, while providing advanced tools to search and cull-down archived content to quickly locate content relevant to a legal matter," said Scott Whitney,

vice president of product management, Mimosa Systems. “We look forward to working with Nexsan, which has earned its reputation as a leading provider of intelligent, cost-effective, disk-based storage.”

“Our partnership with Mimosa will allow us to offer our customers robust eDiscovery capabilities that embody the idea of storing information based on its value rather than the application that created it,” said Bob Woolery, senior vice president, Nexsan Corporation. “This relationship provides added value to our customers on this critical business issue.”

#### **About Mimosa NearPoint**

Mimosa™ NearPoint™ for Microsoft® Exchange Server addresses critical customer requirements for integrated content archiving, eDiscovery, regulatory compliance, business continuity, and storage optimization. Mimosa NearPoint provides retention management, legal search workflow, immediate mailbox and message recovery, disaster recovery, email archiving, file system archiving, and self-service search and access in one solution. By leveraging cost-effective storage, NearPoint also optimizes email and file system storage and reduces overall infrastructure costs.

#### **About Nexsan Technologies**

Nexsan Corporation is a leading provider of energy-efficient, long-term storage systems. Nexsan delivers secure storage appliances and modular, capacity-optimized disk-storage systems for a broad range of applications including fixed content storage and archiving, email, medical imaging, compliance and litigation support, disk-based backup, digital video security, and rich media. Nexsan’s solutions are the choice of small and medium-sized companies as well as large global enterprises and major governmental agencies around the world who are seeking cost-correct, high density storage solutions. Founded in 1999 and based in Thousand, Oaks, Calif., Nexsan sells its products exclusively through a select global network of VARs, OEMs and system integrators. For more information, please see the company's website at [www.nexsan.com](http://www.nexsan.com).

#### **About Mimosa**

Mimosa Systems, Inc. delivers next-generation information management solutions for information immediacy, discovery, and continuity. Mimosa NearPoint for Microsoft Exchange Server is the industry's most comprehensive information management software solution for Microsoft Exchange, unifying email archiving, recovery, and storage management. With options for eDiscovery, file system archiving, employee supervision and disaster recovery, NearPoint ensures litigation readiness and email continuity while leveraging cost-effective disk technologies to optimize email and file system storage growth. Mimosa is a Microsoft Gold Certified Partner, recognized for its competencies in networking infrastructure solutions, ISV/software solutions, and advanced infrastructure solutions. Mimosa is a privately held company whose investors include August Capital, Clearstone Venture Partners, Dot Edu Ventures, JAFCO Ventures, and Mayfield Fund. Mimosa was founded in 2003 and is based in Santa Clara, California, with offices in Germany, the United Kingdom and India. For more information, see [www.MimosaSystems.com](http://www.MimosaSystems.com).

###

#### **Mimosa Systems**

3200 Coronado Drive, Santa Clara, California 95054  
408.970.9070