



For Immediate Release

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## **MIMOSA SYSTEMS PARTNERS WITH SENCILIO SOLUTIONS TO DELIVER NEXT-GENERATION CONTENT ARCHIVING TO CITY OF SAFETY HARBOR**

*Municipality Standardizes on Mimosa NearPoint for Rapid Discovery, Exchange Storage Reduction and Instantaneous Disaster Recovery in a Single Solution*

**Santa Clara, Calif. – March 11, 2008** – Mimosa Systems, a leader in Live Content Archiving solutions, today announced that it has partnered with Sencilo Solutions, a Florida-based integrator specializing in storage, security and networking solutions, to deploy the next-generation Mimosa™ NearPoint™ for Microsoft® Exchange Server for the City of Safety Harbor, Fla. The city standardized on NearPoint™ in 2006 to assure the retention, discovery and recovery of its mission critical email environment in a single solution.

Safety Harbor is a small city of almost 18,000 near Tampa. Like many small cities, Safety Harbor has been forced to deal with a big problem—constantly growing email volume—with limited IT resources and budget. To add to the complexity of the problem, the city must comply with the Florida's Public Records and Sunshine Laws that mandate all municipalities and government agencies retain and provide access to public records including email. That means that even a small city like Safety Harbor must be able to ensure retention and rapid discovery of all its email content. In addition, the city sits in the center of the hurricane zone and the city wanted a solution that would allow them to recover quickly if a natural disaster were to strike.

"Email was increasing at alarming rates and we couldn't delete old emails because of the requirements of the Sunshine Law," said James Burke, Information Systems Manager for the City of Safety Harbor. "We were hitting long-term capacity issues and public records requests were taking an inordinate amount of time before we discovered Mimosa. NearPoint has allowed us to address our capacity requirements while streamlining our records retention and public records requests taking a huge burden off of IT resources."

To address these issues the City of Safety Harbor turned to Sencilio Solutions, a leading Mimosa integration partner to deliver the archiving solution. Sencilo is a Florida-based integrator specializing in storage, security and networking solutions. The company's mission is to provide leading-edge, turnkey solutions for leading corporations, major financial institutions, top universities, government facilities, as well as small to medium size businesses.

"The Mimosa NearPoint archiving solution is a perfect complement to our arsenal of advanced storage and security offerings," said Brian McCarthy, CEO, Sencilo Solutions. "Local governments are faced with shrinking budgets and the City of Safety Harbor is no exception. Our commitment is to deliver cutting-edge products that deliver rapid value out of the box without having to throw an army of resources and professional services at the problem. Mimosa's content archiving software was easy to install and we had the entire solution up and running in a single day without impacting end-user productivity."

Key Mimosa NearPoint features that were particularly important to the City of Safety Harbor include:

- **Continuous Capture and Archiving of Exchange Data:** including all metadata, emails, folders, deletions, calendars, contacts, notes, tasks to quickly identify relevant content as part of a discovery or disclosure request.
- **Automated Exchange Storage Management:** Mimosa NearPoint has reduced the city's storage requirements by moving attachments, based on policies of age and size, to the NearPoint server. The NearPoint Mailbox Extension feature allows Safety Harbor's IT staff to define policies that sub attachments in Exchange while still giving users seamless access to the email.

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- **Simple “One-Click” Recovery:** Mimosa NearPoint gives the City of Safety Harbor continuous protection of all its Exchange information. NearPoint preserves all Exchange information disk and allows users to restore individual messages themselves via Outlook and allows administrators to restore complete mailboxes and databases with simple “one-click” operations.

“So many municipalities are looking for an easy-to-deploy compliance solution that gives them iron-clad assurance of discovery, information access, retention and business continuity,” said Christophe Culine, senior vice president of sales, Mimosa Systems. “Without a solution like Mimosa, cities can waste valuable resources trying to comply with legislation like the Sunshine Law and Freedom of Information Act. The City of Safety Harbor is proactive in their content management strategy and we are pleased to include them to our growing roster of government customers.”

### **About Sencilo Solutions**

Sencilo Solutions is a Florida-based integrator specializing in storage, security and networking solutions. Sencilo delivers a comprehensive portfolio of products from best-of-breed hardware and software from multiple manufacturers including VMware, Hitachi, Symantec, Barracuda Networks, and HP. Its technical expertise is known throughout the storage and security industry. Clients include leading corporations, major financial institutions, top universities, government facilities, as well as small to medium size businesses. Sencilo's professional services include consulting, integration, project management, installation, maintenance and knowledge transfer.

### **About Mimosa NearPoint**

Mimosa NearPoint for Microsoft Exchange Server addresses critical customer requirements around email information archiving, eDiscovery, regulatory compliance, business continuity, and storage optimization. Mimosa NearPoint provides legal search workflow, immediate mailbox and message recovery, disaster recovery, email archiving, and self-service search and access in one solution. By leveraging cost-effective storage, NearPoint also optimizes email storage and reduces overall infrastructure costs.

### **About Mimosa**

Mimosa Systems, Inc. delivers next-generation information management solutions for information immediacy, discovery, and continuity. Mimosa NearPoint for Microsoft Exchange Server is the industry's most comprehensive information management software solution for Microsoft Exchange, unifying email archiving, recovery, and storage management. With options for eDiscovery and disaster recovery, NearPoint ensures litigation readiness and email continuity while leveraging cost-effective disk technologies to optimize email storage growth. Mimosa is a Microsoft Gold Certified Partner, recognized for its competencies in networking infrastructure solutions, ISV/software solutions, and advanced infrastructure solutions. Mimosa is a privately held company whose investors include August Capital, Clearstone Venture Partners, Dot Edu Ventures, JAFCO Ventures, and Mayfield Fund. Mimosa was founded in 2003 and is based in Santa Clara, California, with offices in Germany, the United Kingdom and India. For more information, see [www.MimosaSystems.com](http://www.MimosaSystems.com).

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### **Mimosa Systems**

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