



For Immediate Release

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## FOSTER'S WINE ESTATES AMERICAS AGES EMAIL WITH MIMOSA

*Mimosa NearPoint Deployed by Leading Wine Maker to Stomp Out Email Problems*

**Santa Clara, Calif. – March 7, 2006**– Mimosa Systems™, Inc., today announced that Foster's Wine Estates Americas (formerly Beringer Wine Estates), has deployed Mimosa NearPoint™ for Microsoft® Exchange to handle its email information management. Mimosa NearPoint offers Foster's full archiving, fast recovery, and the ability to comply with email discovery requests and has helped enhance user productivity, improve business processes, and speed eDiscovery processes.

With over 1,000 employees, Foster's Wine Estates Americas relies on email for all business communications. As they move towards implementing a unified messaging environment, they see numerous challenges looming related to email information management.

"Mimosa NearPoint™ has helped us solve critical issues around email discovery, recovery and storage management. We selected Mimosa NearPoint over other vendors for its next-generation architecture and scalability. And, it has proven successful in solving our critical Exchange challenges, providing us with real productivity gains," explained Brad Gates, Director IT Infrastructure, Foster's Wine Estates Americas.

A primary challenge before deploying Mimosa NearPoint centered on the ability to effectively manage eDiscovery processes related to internal and external compliance requests.

"Our Human Resources team has been actively using NearPoint's abilities to quickly search and locate email data across multiple mailboxes to successfully support internal discovery requests. And, with NearPoint's full data capture process, I know I am gathering all the information needed for today's discoveries and tomorrow's compliance requirements," added Gates.

Gates' team looked at several other options during the selection process, but saw that Mimosa NearPoint offered the most complete, unified solution, which was highly integrated with the Microsoft Exchange environment. The primary benefits NearPoint has delivered to Foster's include:

- Easy, Fast E-mail Discovery – Mimosa NearPoint has allowed Foster's HR department to speed the discovery processes associated with internal audits, including recreating a mailbox from a specific date and time, including the messages and calendar items that were later deleted.
- Fingertip E-mail Access – The mobile sales force accesses historical e-mail directly through their Outlook or Outlook Web Access, using key-word searches to enhance e-mail usability and their own productivity.
- "Infinite Mailboxes" – Mimosa NearPoint reduces Exchange storage, improving performance and efficiency of the Exchange server, allowing Foster's to effectively manage mailbox size and remove the need for .PST files.
- Immediate Recovery – Before Mimosa NearPoint, it took two IT staff members three days to recover the contents of an executive's mailbox, and not all of the data was recovered. With NearPoint, mailboxes can now be recovered in minutes, and in the event of failure there is virtually no data loss.

### *About Mimosa NearPoint*

Mimosa NearPoint addresses critical customer requirements around e-mail recovery, storage optimization, legal discovery and regulatory compliance. A comprehensive solution for e-mail information management, Mimosa NearPoint provides immediate mailbox and message recovery, disaster recovery, e-mail archiving and self-service search and access in one solution. By leveraging cost-effective storage, NearPoint also optimizes e-mail storage and reduces overall infrastructure costs.

### **About Foster's Wine Estates Americas**

Foster's Wine Estates Americas is the U.S.-based division of Foster's Wine Estates, the world's leading premium wine business. Foster's Wine Estates has Australian and Californian roots dating back to the 19th century. It produces and markets an international portfolio of premium quality, branded wines - with Beringer, Lindemans, Penfolds, Rosemount Estate and Wolf Blass being the best known and most widely distributed. Other key market-leading or boutique brands include Chateau St Jean, Castello di Gabbiano, Meridian Vineyards, Chateau Souverain, Etude Wines, Greg Norman Estates, Stags' Leap Winery, and Matua Valley. More information can be found at [www.fosterswineestates.com](http://www.fosterswineestates.com).

### **About Mimosa**

Mimosa Systems, Inc. delivers next-generation information management solutions for information immediacy, discovery and continuity. Mimosa NearPoint™ for Microsoft® Exchange Server is the industry's most comprehensive information management software solution for Microsoft Exchange, unifying e-mail recovery, archiving and storage optimization. NearPoint assures e-mail continuity and regulatory compliance, while leveraging cost-effective disk technologies to optimize e-mail storage growth. Mimosa is a Microsoft Gold Certified Partner recognized for its competencies in Advanced Infrastructure Solutions and ISV Software Solutions. Mimosa is a privately held company whose investors include August Capital, Clearstone Venture Partners, Dot Edu Ventures and JAFCO Ventures. Mimosa was founded in 2003 and is based in Santa Clara, California and Pune, India. For more information see [www.mimosasystems.com](http://www.mimosasystems.com).

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